



SSAMadr.com/Salters

NEUTRAL BIO

Neil Salters is and has been a Legal, Operational, and Claims Advisor for insurance carriers, law firms, and start-ups on both a national and international level specializing in operations, negotiation, case evaluation, and litigation management. As an insurance company executive for both national and regional insurance companies, Neil has successfully created and enhanced operations and programs across all Lines of Business and focused on complex issue resolution.

Over his career, Neil has resolved over two thousand cases on behalf of the defense, through both mediation and binding arbitration and has managed a national ADR program. He earned a JD from Pace School of Law in 1979 and is licensed in both the Federal and New York State bar. Neil is also a published legal author on topics such as case evaluation and the use of engineering experts in products liability litigation.

Neil L.
Salters, Esq.

EXPERTISE

- Personal Injury
- Medical Malpractice
- Contract
- Product Liability
- Automobile
- Coverage
- Complex Tort

LOCATION

NY Metro

JUDICIAL/LEGAL EXPERIENCE

Director, SSAM Alternative Dispute Resolution (2018 – 2020)
Director, Park Insurance Company, Inc. (2013 – 2018)
Chief Operating Officer, Insurance Subrogation Group (2010 – 2012)
Chief Operating Officer, P&C Subrogation Group, LLC (2007 – 2010)
Senior Vice President & Director of Recovery, Subrogation Partners, LLC (2004 – 2005)
Regional Claim Manager, Republic Western Insurance Co. (2001 – 2004)
Director, Craig Insurance Services (2000 – 2001)
Assistant Director & Director of Risk Services, Gan North America (1995 – 1999)
Vice-President, Risk Management Group & Technical Claims, CNA Insurance Co. (1994 – 1995)
Senior Trial Partner, Sacks & Salters (1982-1993)
Associate Attorney, Martin, Clearwater & Bell (1981-1982)
Law Clerk & Associate Attorney, Clark, Gagliardi & Miller (1978-1981)

EDUCATION

Pace University School of Law, J.D. (1979)
SUNY Albany, B.A. (1979)

ADMISSION

New York State
Federal Southern District of New York

More on SSAM & Our Neutrals SSAM is a boutique resolution firm devoted to resolving cases of all types and complexities. In everything we do, including the selection of our neutrals, we seek to redefine the art and science of dispute resolution. Our esteemed neutrals are held in the highest regard for their expertise, integrity, creativity and strong strategic and analytical skill sets. For more information and for videos of our neutrals, visit SSAMadr.com/#neutrals.